



TERM SHEET[™]
BATTLE



2021

HEHE..
WAIT TILL I
SPRING SOME
PROTECTIVE
RIGHTS ON
HIM!

THAT
FOOL! - HE
THINKS I'M
GOING TO SIGN
AN ANTI-
DILUTION-
CLAUSE!



Søren Holmark

Jacob L. Philipsen

Ole Kring



Partner, PACTUM
"The Advokat/Lawyer"



CEO Advalight
"The Research
Spin-Off Entrepreneur"

VS



Partner VækstFonden
"The Investor"

Featuring

Brad Furber



"The Referee"
Creator of the Term Sheet
Battle[™], and American
expat securities lawyer
and venture finance
advisor, coach and investor

"Master of Ceremony"
Makes things happen
in the startup and
entrepreneurial
communities in
Copenhagen and
beyond

Jes Broeng



Ever wonder how entrepreneurs and high-tech ventures "spin-out" research intensive technology from universities and other institutions, including how such spin-outs organize and negotiate their first round of seed capital from outside investors?

Wonder no more.

Term Sheet Battle™ – DTU (2021) is a live negotiation between a real investor and a real “spin-off” entrepreneur, represented by a lawyer with real experience structuring and closing transactions of this nature. We’re going to take the mystery out of what is mostly a closed and poorly understood process: the first negotiation of a “term sheet” to launch, finance and grow the spin-out startup.

This program was originally created and produced as the Term Sheet Battle™ - DTU (2012), and it was a hit, so we're bringing it back with many of the same cast and crew, with some tweaks and updates to keep it current and fresh.

Are you a research professional with an entrepreneurial itch?

Learn the fundamentals of how research institutions “spin-off” technology to entrepreneurs and business executives looking to commercialize high potential technology.

Are you raising money for your startup?

Open the curtains on the on an investor negotiation between seasoned investors, entrepreneurs, advisors and lawyers.

Are you an active or potential investor?

Join this event to network with other seasoned investors and entrepreneurs.

Title Sponsor, Host and Organizer



DTU Entrepreneurship

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